



# Inmate Medical Cost Management Program



**Hunt Insurance Group, LLC**

**3606 Maclay Blvd. S., Ste. 204, Tallahassee, FL 32312**

**Toll Free: (800) 763-4868**

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# Inmate Medical Cost Management Program



## Simple Process. More Savings.

The Inmate Medical Cost Management Program (IMCMP) was established specifically for sheriffs, counties, and local municipalities as a resource to reduce off-site inmate medical expenses including dental, vision, x-ray, and hospital services. This program is an enhancement to on-site medical care and does not carry an enrollment fee. Participants only pay for the service if savings are achieved. A portion of the savings is applied as an administrative charge for the negotiation and application of industry standards to the bills received and processed.

## Average Savings

While the average savings are 35% to 40%, this program can provide up to 80% in savings. To understand how significant the savings can be, one Florida Sheriff's Office asked us to review an unpaid bill, recently presented by the hospital, that was several years old. After reviewing and negotiating the bill, the Sheriff received a 59% reduction in the total billed amount. In another instance, the program was able to negotiate a 51% reduction on a bill for an inmate who was treated at an out-of-county trauma center.



## How it Works

There are two ways to benefit from the program. The first method is to use the provided program card anytime an inmate has to go off-site for medical care. The second way is when the care has already been delivered. When you enter into an agreement for this Program, we can take outstanding, unpaid bills and secure a reduced rate by negotiating further discounts and applying industry standards.

The IMCMP can work alongside any contracts or agreements you have already established to enhance your savings. Tie these savings back to the Catastrophic Inmate Medical Insurance (CIMI) and you may see a reduction in upfront costs on the claim itself as well as reimbursement for the high cost claims.

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## Frequently Asked Questions

### **Q: What services would PHS provide my agency?**

**A:** Once your agency signs up, you can start submitting off-site inmate medical bills to PHS. PHS starts by checking the coding to ensure that all bills are reviewed for inappropriate charges. Once the review is complete, PHS negotiates discounts on behalf of your agency.

### **Q: How will my agency be charged for the services provided by PHS?**

**A:** PHS retains a portion of any realized savings. That means no commitment and no up-front fees for your agency. If PHS does not save your agency any money, they do not receive any fee.

### **Q: Our agency already has someone on staff who reviews the bills, so why should we participate?**

**A:** Your agency has nothing to lose. The process of submitting claims to PHS is easy. PHS checks for proper coding and inappropriate charges. The onsite staff member can use this service as a supplement to their efforts. If PHS saves the agency even more, then great! If not, there is no cost or hassle for submitting.

### **Q: Our agency already has negotiated rates, so why should we participate?**

**A:** Four words: unnecessary and inappropriate charges. PHS reviews bills to make sure there are not any unnecessary or inappropriate charges. Even if your agency's negotiated rates are specific to your local hospital, PHS has rates that could cover additional facilities and may even provide deeper discounts at your local hospital/provider. Their large network of hospitals and providers gives you flexibility in determining which claims you select to submit.



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## New Member Application

Please complete this form and return to [Huntbenefits@huntins.com](mailto:Huntbenefits@huntins.com) or by fax to (850) 385-2124.

Jail Administrator's Name: \_\_\_\_\_

County: \_\_\_\_\_

**Inmate Authorization Contact** (to confirm inmate's incarceration date and authorization):

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Phone#: \_\_\_\_\_ Fax#: \_\_\_\_\_

**Finance/Accounting Contact** (this is the contact that will receive the Explanation of Benefits (EOB)

Summary with payment information for provider bills):

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Email: \_\_\_\_\_

Phone#: \_\_\_\_\_ Fax#: \_\_\_\_\_

Mailing Address (*no PO Box*): \_\_\_\_\_

City: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Most frequently accessed hospitals and physicians for your off-site inmate medical care?

Name: \_\_\_\_\_ City: \_\_\_\_\_

Name: \_\_\_\_\_ City: \_\_\_\_\_

Name: \_\_\_\_\_ City: \_\_\_\_\_

Name: \_\_\_\_\_ City: \_\_\_\_\_

Name: \_\_\_\_\_ City: \_\_\_\_\_

Questions? Please Contact:

Hunt Insurance Group, LLC at 1-800-763-4868 or Prime Health Services at 1-855-404-9857

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**Our Staff... Our Service... Our Experience... Are Our Strengths!**



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